

# UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

## REGISTER NOW FOR THESE ONLINE EVENTS!

**THURSDAY!** [Northwest Aerospace Defense Conference | June 10 | Online](#)

[Post COVID in the Workplace | June 16 | Online](#)

[Raising Money & Planning for Growth | June 29 | Online](#)

[Coffee & Conversation | June 30 | Online](#)

[Northwest Defense Innovation Outreach Seminar & Pitch Day | July 26 | Online](#)

## PNDC UPDATE:

A good cybersecurity reminder: we receive notice that someone is using PNDC's name in emails selling marketing lists – this is not from us. Thanks for reporting this concern and being vigilant about checking for phishing emails. If you ever have any questions about a notice you received from PNDC, you can call 888.701-7632 to verify.

**PNAA**  
PACIFIC NORTHWEST  
AEROSPACE ALLIANCE

**NASA**

**PNDC**  
PACIFIC NORTHWEST  
DEFENSE COALITION

WASHINGTON  
**PTAC**

10th STATE  
SPACE  
COALITION

Pacific Northwest  
**Aerospace Defense  
Conference**

9<sup>th</sup> Annual Conference  
**June 10, 2021**

Virtual Event

**LAST CHANCE TO REGISTER! NORTHWEST AEROSPACE  
DEFENSE CONFERENCE | June 10 | 8:00 AM - 2:00 PM (PT) |  
Online**

The 9<sup>th</sup> Annual Aerospace Defense Conference will feature expert speakers in aerospace defense, who will share where the market is going in the next year, which programs have funding, and the new programs on the horizon. This year we welcome NASA procurement, as they share the opportunities available to support their agency and how to do business with in their supply chain. Following the morning presentation, attendees will be able to participate in one-on-one matchmaking meetings with NASA and their prime contractors.

**REGISTER NOW!**

## 2021 Aerospace Defense Conference Speakers



J.J. Gertler



Toni Hall



Glenn Delgado



Debbie Batson



Bill Alderman



Bill Beckman



Bruce Emerson



Charles Bray



Joanne Woytek



Emily Wittman



Christopher Harder



Tiffany Scroggs



more to be announced

## AGENDA

### **What's Next in U.S. Military Aerospace Spending**

Jeremiah Gertler, Specialist in Military Aviation with the Congressional Research Service

### **Boeing Space Update**

Bill Beckman, Director Global Sales and Marketing for NASA Systems, The Boeing Company

### **How to Do Business with NASA Overview**

Glenn A. Delgado, Associate Administrator, NASA Office of Small Business Programs (OSBP)

### **Doing Business with NASA Primes - What Companies Need to Know**

*NASA contractors will discuss doing business with their respective companies and their current opportunities.*

- Debbie Batson, Teledyne Brown Engineering
- Bradley Bruce, Toni Hall & Varick Williams, The Boeing Company
- Bruce Emerson, Science Applications International Corporation
- Christopher Harder, Jacobs
- John Salisbury, Jacobs
- Charles Bray, NASA JPL
- Matthew Christian, NASA JPL

**Innovation and Technology** - Overview and update on NASA's Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs

### **Legislative Update**

Emily Whittman, Washington State Space Coalition

### **Missile Defense Agency Briefing**

Laura Anderson, Small Business Program/Policy Manager, Missile Defense Agency

**Supplier Matchmaking Session One-on-One Meetings with NASA and NASA Primes**

**REGISTER NOW!**

**THANK YOU SPONSORS!**



# LIEBHERR

## MEMBER NEWS



**PNDC Sustaining Member CORTAC Group invites you to join them at the upcoming:  
How Changing U.S. Department of Defense Cybersecurity Requirements Affect U.S. &  
U.K. Companies**

Jerry Leishman and Andy Watkin-Child will host a panel discussion on June 24th at 9am PST and provide an overview for the recent changes with cybersecurity requirements issued by the U.S. Department of Defense and U.S. President Biden's executive order. You will learn how the cybersecurity landscape and mandatory requirements are changing for companies seeking to do business with the U.S. Department of Defense. Participants will learn the essential planning steps necessary to navigate the increasingly complex U.S. cybersecurity environment and leverage an early adopter approach to get secure and compliant, stay compliant, and win new business. Register at: <https://www.babcpnw.org/dccwebinar>

## PNDC MEMBERS-ONLY LINKEDIN GROUP - JOIN NOW!



The PNDC Team has created a private members-only group after meeting with and receiving feedback from our Sustaining Members, Board Members and Membership & Marketing Committee. Thank YOU for your input and expertise to help us better our community. If you have not yet received an invite, please send a message to [Membership@pndc.us](mailto:Membership@pndc.us) and we will get them added. Once you receive the invite, make sure to turn on the group notifications so you will be able to get the most out of it and interact with other PNDC Members.



### Buy American under President Biden: What Construction and Supply Contractors Need to Know Now | June 9 | 12:00 PM - 1:00 PM (PT) | Online

Please join PNDC Sustaining Member, Oles Morrison Rinker Baker LLP for this timely webinar where government contracts attorneys at Oles Morrison Rinker and Baker will update the industry on:

- The Buy American Act and Trade Agreements Act for construction contracts
- BAA and TAA for supply contracts, key differences from construction
- Implementation and impact of recent changes to Buy American preferences
- President Biden's EO on "Ensuring the Future is Made in All of America by All of America's Workers"
- Heightened enforcement

### [MORE INFORMATION & REGISTRATION](#)

## THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

**Umpqua Bank**

Umpqua's story began in 1953 in Canyonville, OR. Since then, Umpqua Bank has grown to be one of the West Coast's premier business banks, serving clients in Oregon, California, Washington, Nevada, and Idaho. Umpqua Bank provides a wide variety of commercial and small business services, including industry-specific support for manufacturing, agriculture, healthcare, retail, and professional service enterprises.

**Thank you to PNDC's Sustaining Members and Supporters who provide expertise, support and leadership within our community!**



**SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!**

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news.  
Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | [www.pndc.us](http://www.pndc.us)

Copyright © 2021. PNDC. All Rights Reserved.